

**GENERAL SERVICES ADMINISTRATION
AUTHORIZED INFORMATION TECHNOLOGY
SCHEDULE PRICELIST**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing,
and the option to create an electronic delivery order are available through GSA
Advantage!®, a menu-driven database system. The INTERNET address GSA
Advantage!® is: GSAAdvantage.gov.*

Schedule 874

MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)

**SPECIAL ITEM NUMBER 874 4 - TRAINING COURSES (FPDS Code U012)
FSC Class/Product code: U006**

**Contract Number: GS-02F-007BA
Period Covered by Contract: October 8th, 2013 – October 7th, 2018**



**Phoenix Technology Solutions, LLC
20 Corporate Center, Ste 500
10420 Little Patuxent Parkway
Columbia, MD 21044
Telephone: (240) 599-2439
Fax: (410) 730-4151
<http://www.phoenixts.com>**

**Contract administration source: Alireza R. Choubineh
Phone: 240-599-2442
E-mail: al@phoenixts.com**

Business Size: Small

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System (<http://www.gsaadvantage.gov>).

CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers:

SIN 874-4 Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships

1b. Identification of Lowest Unit Price:

Course Title	Course Length (hours)	Minimum Participants	Maximum Participants	Unit of Issue	GSA price (incl. IFF)
Email Etiquette	8	1	15	Per Group	\$3,015

2. Maximum order: \$1,000,000

3. Minimum order: \$100.00

4. Geographic coverage: 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. territories

5. Point(s) of production (city, county, and state, or foreign country): Not applicable

6. Discount from list prices or statement of net prices: All prices herein are net government prices.

7. Quantity discounts:

Additional 5% volume discount for single purchase orders of \$25,000 and above.

8. Prompt payment terms: Net 30 Days.

9a. Government Purchase Cards are accepted at or below the micro-purchase threshold of \$3,000.00.

9b. Government Purchase Cards are accepted above the micro-purchase threshold of \$3,000.00.

10. Foreign items: Not applicable

11a. Time of delivery: 30 DARO

11b. Expedited delivery: To be negotiated at the task order level

11c. Overnight and 2-day delivery: Contact Contractor

11d. Urgent Requirements: Contact Contractor

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. F.O.B. point(s): Destination

13a. Ordering Address:

Phoenix Technology Solutions, L.L.C.
10420 Little Patuxent Parkway, Suite 500
Columbia, MD 21044
Phone : 240-599-2442
Fax : 410-730-4151
Email : al@phoenixts.com

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address:

PHOENIX TECHNOLOGY SOLUTIONS, L.L.C.
10420 Little Patuxent Parkway, Suite 500
Columbia, MD 21044
Phone : 240-599-2442
Fax : 410-730-4151
Email : al@phoenixts.com

15. Warranty Provision: Not applicable

16. Export packing charges: Not applicable

17. Terms and conditions of Government Purchase Card acceptance (any thresholds above

the micro-purchase level): Not applicable

18. **Terms and conditions of rental, maintenance and repair:** Not applicable
19. **Terms and conditions of installation:** Not applicable
20. **Terms and conditions of repair parts:** Not applicable
- 20a. **Terms and conditions for any other services:** Not applicable.
21. **List of services and distribution points:** Not applicable
22. **List of participating dealers:** Not applicable
23. **Preventive maintenance:** Not applicable
- 24a. **Special attributes such as environmental attributes:** Not applicable
- 24b. **Section 508 Compliance:** Not applicable
25. **Data Universal Number System (DUNS) number:** 120222992
26. **Notification regarding registration in System for Award Management (SAM) database:**
Registered. Cage code: 3G3S5.

Phoenix Technology Solutions, LLC.

Training Courses Descriptions

Course #	Course Title	Course Description	Course Length (hrs)
PROGRAM AND MANAGEMENT ANALYSIS			
001	Basic Statistics	<p>Topics covered in this induction to statistics course:</p> <ul style="list-style-type: none"> • Introduction to the research process and statistical reasoning • Overview of populations and samples • Planning and conducting a study; identifying a minimum sample size • Creating graphical representations of data using dotplots, stemplots, histograms, cumulative frequency plots, and boxplots • Measuring position using quartiles, percentiles, and z-scores • Measuring center using mean, median, and mode • Measuring spread using range, interquartile range, and standard deviation • Anticipating patterns using probability – random variables, expected values, normal and binomial distributions • Standard normal distribution – the “bell curve” • Extracting a random sample from a population • Identifying the reliability of an estimate using confidence intervals • Identifying relationships between variables with correlation and regression analysis 	32
LEADERSHIP AND MANAGEMENT			
004	Constructive Conflict Resolution	<p>The Constructive Conflict Resolution course uses a combination of lecture and scenario based exercises to teach attendees how to communicate effectively with employees and quickly resolve conflict in the workplace. Students learn how to deal with conflict under a variety of circumstances such as frustrated customers or disgruntled employees. Instructors will lead students through these situations and help develop their skills at not only managing office conflicts but also in how to change an employee’s disruptive behavior.</p> <p>This course is ideal for managers wishing to develop the knowledge and skills needed to understand organizational politics and effectively communicate and discipline employees.</p>	24
015	Leadership Skills	<p>This leadership training course discusses the common traits and behaviors of effective leaders. This course explores leadership from various perspectives and allows students to arrive at their own personal interpretation of leadership. Student will assess their leadership skills, accept feedback from classmates and will develop a self-development action plan. This course is designed for team leaders, supervisors, managers and anyone else wishing to enhance their leadership skills.</p>	24
018	Decision Making/Problem Solving	<p>The Decision Making and Problem Solving Training course helps students through the problem solving process in order to make the best decisions for their organizations. Interactive lessons will teach students how to plan, frame and research decisions. At the end of this course, students will be able to distinguish between root causes and symptoms of an organization’s problems. This skill will then allow to students to make proper decisions and formulate the most effective strategies to combat the root issues.</p> <p>Over the course of this class students will learn how to:</p> <ul style="list-style-type: none"> • Define decisions • Apply appropriate decision frames • Avoid overconfidence • Deal with uncertainty • Develop numerous high-quality options • Evaluate and select a final option 	24

Course ##	Course Title	Course Description	Course Length (hrs)
		<ul style="list-style-type: none"> Review and learn from experience Identify optimal decision outcomes Identify and manage linked decisions 	
020	Emotionally Intelligent Leadership	This course is ideal for managers, leaders and team members that are interested in increasing the effectiveness of their leadership capabilities by enhancing their emotional intelligence. Attendees will learn how emotions influence behavior and decision making, the characteristics of an emotionally intelligent leader and how to use emotional intelligence to increase personal effectiveness and situational awareness. Students will also practicing applying these ideas through scenario based classroom exercises and brainstorm ways to improve their own emotional intelligence.	16
021	Improving Productivity	This course is ideal for managers, leaders and team members that are interested in increasing the effectiveness of their leadership capabilities by enhancing their emotional intelligence. Attendees will learn how emotions influence behavior and decision making, the characteristics of an emotionally intelligent leader and how to use emotional intelligence to increase personal effectiveness and situational awareness. Students will also practicing applying these ideas through scenario based classroom exercises and brainstorm ways to improve their own emotional intelligence.	24
023	Developing, Managing & Meeting Performance Standards	<p>This course focuses on using performance metrics to improve program efficiency and effectiveness. The ideal audience for this course is members of the federal budgeting, planning and management community that are tasked with performance planning, formulating budgets or management duties. Upon completion of this course students will be able to:</p> <ul style="list-style-type: none"> Demonstrate the knowledge requirements for performance measurement and explain its significance Describe the foundation of measuring performance Identify the elements of successful performance measurement and management practices Thoroughly understand performance measurement terminology Develop strategies, performance goals and measures Align performance measures with strategic goals Verify and validate performance related data Explain performance monitoring and reporting best practices Use performance related information to make better decisions Conduct program evaluations to improve performance 	24
ADMINISTRATIVE AND BUSINESS SKILLS			
005	Customer Service Excellence	This course is aimed at students who are in the customer service field and want to improve their knowledge through customer service training. Students will learn what it means to be customer focused and how a service based culture can take a business to the “next level”. This course also covers customer service as a process that includes greeting, listening, questioning, responding, and resolving. Students will discuss each step of the process in detail. Upon completion of this training course, students will have the knowledge and skills to anticipate customer needs and properly handle customer issues as they arise.	16
012	Project Management for the Office Professional	<p>Students will learn basic project management techniques like time management and controlling costs. This course also covers more advanced topics like project features and attributes, budget and estimates, the project management process and the responsibilities of a project manager.</p> <p>Classroom exercises include defining scope, developing a project charter, creating a work breakdown structure, identifying time management components, developing a schedule, utilizing analysis techniques and resource allocation.</p>	16

Course ##	Course Title	Course Description	Course Length (hrs)
		This course is for office professionals in need of solid foundation in project management techniques and those who may just want to sharpen their skills. Administrative and support personnel assigned to work or manage project teams would also benefit from this training course.	
013	How to be an Action Officer	The How to be an Action Officer course covers the following topics: - DoD organizational structure - Action Officer roles and responsibilities - Effective writing - Packaging a document - Staffing and preparing action packages - Staff Action Control and Coordination Portal (SACCP) - Effective briefing	24
022	Effective Planning and Goal Setting	Having managers, supervisors and team leaders effectively communicate performance expectations to employees is vital if your organization places an emphasis on accountability. This course will teach attendees how to engage in performance conversations in a way that will result in a clear understanding of expectations, increased employee performance and higher employee satisfaction. . Upon completion of this course attendees will also be able to: <ul style="list-style-type: none"> • Create a clear understanding of expectations using various communication styles • Create a written performance plan to guide conversation pertaining to performance • Take a hands on approach to monitoring employee performance • Deliver performance-based feedback • Engage in difficult performance-based conversations • Discover personal perceptions that may hinder the effectiveness performance-related conversations • Show recognition and express appreciation for outstanding performance • Conduct formal performance reviews 	24
ACQUISITION			
002	Contracting Basics for Support and Administrative Personnel	This training course provides new Level I Contracting Officer’s Representatives (CORs) with the knowledge and skills necessary to be successful in the workplace. Students will learn about the federal acquisition process as well as their new roles and responsibilities. This course places an emphasis on contract monitoring, payment, ethics, documentation and proper communication.	8
024	Government Acquisition and Procurement	This government acquisition and procurement course is ideal for those new to federal contracting and will provide attendees with the knowledge and skills to be successful in the federal contracting environment. This course is not just for those within the contracting community, acquisition team members and sellers to the government will also benefit tremendously from attending. Students will learn the fundamentals of the federal acquisition process including the roles of key participants and an overview of basic statutes and regulations that govern the process. This course covers the following topics: <ul style="list-style-type: none"> • The goals, objectives and vision of the federal acquisition process • The roles and responsibilities of key participants in the acquisition process • The underlying sources of federal contract law • Organizing the acquisition function • The Federal Acquisition Regulation (FAR) System • The principal contracting functions • Standards of conduct and ethics 	40

Course ##	Course Title	Course Description	Course Length (hrs)
003	Contracting Basics for COTRs	This training course is designed to provide non-contracting personnel with the fundamental knowledge of the federal acquisition process needed to effectively perform their job duties as a representative of the contracting officer. This course is appropriate for Contracting Officer's Representatives (CORs), Technical Officers (TOs), Contracting Officer's Technical Representatives (COTRs) and Project Officers (POs).	40
COMMUNICATION SKILLS			
006	E-Mail Etiquette	This training course teaches students how to use email effectively. Students will learn about writing effective messages, e-policies, the use of email accessories and passwords, and how to prevent your password from being stolen. Course activities also cover using the subject line, considering your recipient, managing email volume, following internet etiquette guidelines, attaching files, preparing for recipient reactions, and using emoticons effectively. Students also learn about the differences between writing online and traditional paper-based writing, achieving email message objectives, using correct punctuation, constructing effective sentences and paragraphs, editing your email messages, and using active voice in writing.	8
010	Fundamental of Writing	The Fundamentals of Writing course covers the following topics: <ul style="list-style-type: none"> - Organizing your thoughts - Creating clear and concise memos, emails, letters, reports, and other business documents - Using proper grammar - Clarifying language - Connecting with the reader - Constructing simple, compound and complex sentences - Effectively using transitional words to link sentences into well-constructed paragraphs - Revising documents - Formatting documents so that are easy to read - The Plain Writing Act of 2010 	24
016	Basic Writing Skills	Strong writing skills are important regardless of your role within an organization. This course will sharpen your writing skills by teaching you how to structure your ideas logically and shape arguments properly. Students will learn how to identify their target audience and communicate both informatively and persuasively.	16
017	Personal Development and Self Improvement	The desire to improve one's self is what sets successful employees apart from unsuccessful ones. However, this type of growth doesn't occur over night, it takes a true commitment. Self-improvement is a continual process that helps individuals reach their full potential. Students will learn about the foundations of self-improvement as well as the self- improvement process. This training course is relevant regardless of industry and job role.	16
Federal Government/ DOD Courses			
007	Federal Appropriations Law	This training course is designed for program managers, accountants, budget analysts, auditors, purchase card holders, approving managers, contracting officers, certifying officers and attorneys that work for the federal government. Students will learn the basics of appropriations law, how to determine the legal availability of appropriations, the legal obligation of funds, how to ensure that the correct fund sources are charged for obligations and the correct course of action when funds need to be transferred or reprogrammed. Students will also learn how to avoid a negative audit or congressional report, violations of the Antideficiency Act (ADA) and spending personal money to correct errors.	32
008	Federal Appropriation Law Update	This Federal Appropriations course is for anyone that attended Appropriations Law training more than three years ago. This course bring attendees up to date on the latest changes in the GAO's Principles of Federal Appropriations Law (Red Book) and covers recent appropriations law case rulings. Students will also learn how to utilize powerful	8

Course ##	Course Title	Course Description	Course Length (hrs)
		research tools and resources. Some of the topics that will be covered in this course are lobbying, personal services equipment, gifts, contests, serving food and refreshments, grants, expenses and credit monitoring services, and Anti-deficiency Act (ADA) reporting requirements.	
009	Federal Budget Process	<p>This course is ideal for government employees dealing with the process or effects of federal budgeting. It will also provide government employees who wish to become more involved in the federal budget process with the knowledge and skills to do so. The Federal Budget Process is extremely complex. Through this instructor-led course, students will learn the many sub-processes, rules and procedures which make up the federal budget process and those members within the executive and legislative branches of government who play the most active roles. Attendees will also gain a proficient understanding of the various elements of the federal budget process including:</p> <ul style="list-style-type: none"> • The President’s budget submission • Framework • Timetable • Budget resolution • Budget reconciliation • The ‘Byrd Rule’ • Appropriations • Budget execution 	16
014	Understanding Federal Budget Formulation	<p>The Understanding Federal Budget Formulation Course will provide students with a thorough understanding of the budget formulation process. This course is ideal for budget analysts and financial resource professionals who compile data and information in order to make educated decisions regarding future programs, funding or budget strategies.</p> <p>This course will instruct students on the best practices for:</p> <ul style="list-style-type: none"> • Locating the major sources of budget formulation • Formulating a unit budget • Determining unit budget requirements • Writing budget justifications • Budgeting capital assets • Preparing and integrating a performance budget into the formulation process • Preparing a program assessment 	24
019	Fundamentals of Analyzing Processing Data	<p>The processing data analysis course focuses on equipping decision makers with the skills needed to effectively analyze financial data. This course is ideal for all federal financial management personnel including consultants, management analysts and budget analysts. Upon completion of this course, students will understand the significant of data analysis as it relates to federal financial management; have acquired intermediate Microsoft Excel Skills; students will be able to conduct a break-even analysis and a variance analysis; students will be able to calculate the internal rate of return and report on Net Present Value (NPV); and use the queuing theory to assess program performance.</p>	32
027	Planning, Programming Budgeting & Execution	<p>This training course is for individuals responsible for financial, program and resource management that would benefit from learning more about the development of budgets within the Department of Defense (DoD). Students will learn about the roles and relationships involved in the PPBE process, the services program and budget submissions, the congressional enactment process and its effect on PPBE and the basic elements of DoD budget execution.</p>	24
029	Analytics Boot Camp	<p>The Analytics training course focuses on using Microsoft Excel functionalities for data analysis and ultimately decision making. This course will teach students how to properly collect and handle data derived from a multitude of sources and then translate it into</p>	40

Course ##	Course Title	Course Description	Course Length (hrs)
		<p>something meaningful within an Excel spreadsheet. This instructor led course will provide students with the knowledge to summarize data effectively and use advanced problem solving techniques to develop a thorough understanding of the information. Data analysis will be completed through the use of:</p> <ul style="list-style-type: none"> • Excel graphing functions • Frequency distribution tables • Excel statistical techniques <p>After students convert data into relevant information they will learn how to calculate and select the most appropriate central tendency measures, as well as, identify and avoid hidden bias while expressing statistical findings.</p>	
HUMAN RESOURCES MANAGEMENT			
026	Pre-retirement Planning	<p>The Pre-Retirement Planning course covers the following topics:</p> <ul style="list-style-type: none"> - Make informed decisions about retirement - Civil Service Retirement System (CSRS) - Federal Employee Retirement System (FERS) - How Social Security benefits are calculated? - How health and life insurance benefits carry over into retirement - Medicare and Thrift Savings Plan (TSP) withdrawal options - Financial, estate, and "life" planning 	16

SIN 874 4 Training Courses Pricing

SIN	Course #	Course Title	Course Length (hours)	Min. Particip.	Max. Particip.	GSA Price (including IFF)
874-4	001	Basic Statistics	32	1	15	\$9,310
874-4	001	Basic Statistics	32	16	20	\$10,817
874-4	001	Basic Statistics	32	21	25	\$13,034
874-4	001	Basic Statistics	32	26	30	\$14,896
874-4	002	Contracting Basics for Support and Administrative Personnel	8	1	15	\$7,448
874-4	002	Contracting Basics for Support and Administrative Personnel	8	16	20	\$8,423
874-4	002	Contracting Basics for Support and Administrative Personnel	8	21	25	\$9,398
874-4	002	Contracting Basics for Support and Administrative Personnel	8	26	30	\$10,374
874-4	003	Contracting Basics for COTRs	40	1	15	\$11,792
874-4	003	Contracting Basics for COTRs	40	16	20	\$13,477
874-4	003	Contracting Basics for COTRs	40	21	25	\$13,832
874-4	003	Contracting Basics for COTRs	40	26	30	\$14,630
874-4	004	Constructive Conflict Resolution	24	1	15	\$7,537
874-4	004	Constructive Conflict Resolution	24	16	20	\$9,221
874-4	004	Constructive Conflict Resolution	24	21	25	\$10,374
874-4	004	Constructive Conflict Resolution	24	26	30	\$11,349
874-4	005	Customer Service Excellence	16	1	15	\$5,231

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SIN	Course #	Course Title	Course Length (hours)	Min. Particip.	Max. Particip.	GSA Price (including IFF)
874-4	005	Customer Service Excellence	16	16	20	\$6,650
874-4	005	Customer Service Excellence	16	21	25	\$7,803
874-4	005	Customer Service Excellence	16	26	30	\$8,423
874-4	006	Email Etiquette	8	1	15	\$3,015
874-4	006	Email Etiquette	8	16	20	\$3,547
874-4	006	Email Etiquette	8	21	25	\$4,256
874-4	006	Email Etiquette	8	26	30	\$4,877
874-4	007	Federal Appropriations Law	32	1	15	\$11,260
874-4	007	Federal Appropriations Law	32	16	20	\$13,211
874-4	007	Federal Appropriations Law	32	21	25	\$14,098
874-4	007	Federal Appropriations Law	32	26	30	\$16,846
874-4	008	Federal Appropriation Law Update	8	1	15	\$4,256
874-4	008	Federal Appropriation Law Update	8	16	20	\$5,143
874-4	008	Federal Appropriation Law Update	8	21	25	\$6,029
874-4	008	Federal Appropriation Law Update	8	26	30	\$6,650
874-4	009	Federal Budget Process	16	1	15	\$5,763
874-4	009	Federal Budget Process	16	16	20	\$7,537
874-4	009	Federal Budget Process	16	21	25	\$9,221
874-4	009	Federal Budget Process	16	26	30	\$10,196
874-4	010	Fundamental of Writing	24	1	15	\$7,537
874-4	010	Fundamental of Writing	24	16	20	\$8,601
874-4	010	Fundamental of Writing	24	21	25	\$10,196
874-4	010	Fundamental of Writing	24	26	30	\$11,526
874-4	012	Project Management for the Office Professional	16	1	15	\$5,320
874-4	012	Project Management for the Office Professional	16	16	20	\$6,295
874-4	012	Project Management for the Office Professional	16	21	25	\$7,271
874-4	012	Project Management for the Office Professional	16	26	30	\$7,537
874-4	013	How to be an Action Officer	24	1	15	\$7,980
874-4	013	How to be an Action Officer	24	16	20	\$9,221
874-4	013	How to be an Action Officer	24	21	25	\$10,374
874-4	013	How to be an Action Officer	24	26	30	\$11,526
874-4	014	Understanding Federal Budget Formulation	24	1	15	\$9,398
874-4	014	Understanding Federal Budget Formulation	24	16	20	\$11,438
874-4	014	Understanding Federal Budget Formulation	24	21	25	\$14,452
874-4	014	Understanding Federal Budget Formulation	24	26	30	\$15,516

SIN 874 4 Training Courses Pricing

SIN	Course #	Course Title	Course Length (hours)	Min. Particip.	Max. Particip.	GSA Price (including IFF)
874-4	015	Leadership Skills	24	1	15	\$10,462
874-4	015	Leadership Skills	24	16	20	\$13,477
874-4	015	Leadership Skills	24	21	25	\$15,960
874-4	015	Leadership Skills	24	26	30	\$17,467
874-4	016	Basic writing skills	16	1	15	\$6,650
874-4	016	Basic writing skills	16	16	20	\$8,335
874-4	016	Basic writing skills	16	21	25	\$9,930
874-4	016	Basic writing skills	16	26	30	\$10,285
874-4	017	Personal Development and Self Improvement	16	1	15	\$5,763
874-4	017	Personal Development and Self Improvement	16	16	20	\$7,537
874-4	017	Personal Development and Self Improvement	16	21	25	\$9,842
874-4	017	Personal Development and Self Improvement	16	26	30	\$11,526
874-4	018	Decision Making/Problem Solving	24	1	15	\$6,650
874-4	018	Decision Making/Problem Solving	24	16	20	\$7,537
874-4	018	Decision Making/Problem Solving	24	21	25	\$8,423
874-4	018	Decision Making/Problem Solving	24	26	30	\$9,576
874-4	019	Fundamentals of Analyzing Processing Data	32	1	15	\$8,778
874-4	019	Fundamentals of Analyzing Processing Data	32	16	20	\$11,615
874-4	019	Fundamentals of Analyzing Processing Data	32	21	25	\$13,566
874-4	019	Fundamentals of Analyzing Processing Data	32	26	30	\$14,009
874-4	020	Emotionally Intelligent Leadership	16	1	15	\$11,349
874-4	020	Emotionally Intelligent Leadership	16	16	20	\$12,856
874-4	020	Emotionally Intelligent Leadership	16	21	25	\$14,098
874-4	020	Emotionally Intelligent Leadership	16	26	30	\$15,782
874-4	021	Improving Productivity	24	1	15	\$9,576
874-4	021	Improving Productivity	24	16	20	\$11,083
874-4	021	Improving Productivity	24	21	25	\$13,122
874-4	021	Improving Productivity	24	26	30	\$14,009
874-4	022	Effective Planning and Goal Setting	24	1	15	\$11,349
874-4	022	Effective Planning and Goal Setting	24	16	20	\$13,122
874-4	022	Effective Planning and Goal Setting	24	21	25	\$13,920
874-4	022	Effective Planning and Goal Setting	24	26	30	\$15,960
874-4	023	Developing, Managing & Meeting Performance Standards	24	1	15	\$10,462
874-4	023	Developing, Managing & Meeting Performance Standards	24	16	20	\$11,083
874-4	023	Developing, Managing & Meeting Performance Standards	24	21	25	\$11,438

SIN 874 4 Training Courses Pricing

SIN	Course #	Course Title	Course Length (hours)	Min. Particip.	Max. Particip.	GSA Price (including IFF)
874-4	023	Developing, Managing & Meeting Performance Standards	24	26	30	\$12,590
874-4	024	Government Acquisition and Procurement	40	1	15	\$12,324
874-4	024	Government Acquisition and Procurement	40	16	20	\$14,098
874-4	024	Government Acquisition and Procurement	40	21	25	\$15,960
874-4	024	Government Acquisition and Procurement	40	26	30	\$17,467
874-4	026	Pre-retirement Planning	16	1	15	\$5,276
874-4	026	Pre-retirement Planning	16	16	20	\$6,207
874-4	026	Pre-retirement Planning	16	21	25	\$6,561
874-4	026	Pre-retirement Planning	16	26	30	\$6,827
874-4	027	Planning, Programming Budgeting & Execution	24	1	15	\$9,664
874-4	027	Planning, Programming Budgeting & Execution	24	16	20	\$11,083
874-4	027	Planning, Programming Budgeting & Execution	24	21	25	\$12,324
874-4	027	Planning, Programming Budgeting & Execution	24	26	30	\$13,566
874-4	029	Analytics Boot Camp	40	1	15	\$19,950
874-4	029	Analytics Boot Camp	40	16	20	\$22,521
874-4	029	Analytics Boot Camp	40	21	25	\$24,472