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**PHOENIX TS**

## **Situational Leadership**

**Due to Covid-19 safety restrictions** PhoenixTS will temporarily be unable to provide food or water to our students who attend class at our Training Center and all student Break Areas are currently closed. Students may bring their own lunch and snacks to eat at their seat in the classroom or eat out at nearby restaurants.

### **Course Overview**

This 2 day, instructor lead course will give participants the skills they need to provide Leadership in different situations. They say that leaders are born, not made. While it is true that some people are born leaders, some leaders are born in the midst of adversity. Often, simple people who have never had a leadership role will stand up and take the lead when a situation they care about requires it. A simple example is parenting. When a child arrives, many parents discover leadership abilities they never knew existed in order to guide and protect their offspring. There are countless war stories of simple GI's and sailors who rose to a challenge on their own in the heat of battle. This course will teach participants the tools to step up and lead. By the end of this workshop, participants will be able to:

- Define "leadership"
- Explain the Great Man Theory
- Explain the Trait Theory
- Understand Transformational Leadership
- Understand the people you lead and how to adapt your leadership styles
- Explain leading by Directing
- Explain leading by Coaching
- Explain leading by Participating
- Explain leading by Delegating
- Kouzes and Posner
- Conduct a personal inventory
- Create an action plan
- Establish personal goals

### **Course Outline**

#### **Outline**



## Module 1: Getting Started

## Module 2: The Evolution of Leadership

- Defining Leadership
- Characteristics of a Leader
- Leadership Principles
- A Brief History of Leadership
- There Theories of Leadership

## Module 3: Situational Leadership

- Situational Leadership: Telling
- Situational Leadership: Selling
- Situational Leadership: Participating
- Situational Leadership: Delegating

## Module 4: A Personal Inventory

- An Introduction to Kouzes and Posner
- A Personal Inventory
- Creating an Action Plan

## Module 5: Modeling the Way

- Determining Your Way
- Being an Inspirational Role Model
- Influencing Others' Perspectives

## Module 6: Inspiring a Shared Vision

- Choosing Your Vision
- Communicating Your Vision
- Identifying the Benefit for Others



## Module 7: Challenging the Process

- Think Outside the Box
- Developing Your Inner Innovator
- Seeing Room for Improvement
- Lobbying for Change

## Module 8: Enabling Others to Act

- Encouraging Growth in Others
- Creating Mutual Respect
- The Importance of Trust

## Module 9: Encouraging the Heart

- Sharing Rewards
- Celebrating Accomplishments
- Making Celebration Part of Your Culture

## Module 10: Basic Influencing Skills

- The Art of Persuasion
- The Principle of Influence
- Creating an Impact

## Module 11: Setting Goals

- Setting SMART Goals
- Creating a Long-Term Plan
- Creating a Support System

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Starting at **\$1,495**

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**GSA**



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