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#### PHOENIX TS

# **Management by Objective**

**BONUS! Cyber Phoenix Subscription Included:** All Phoenix TS students receive complimentary ninety (90) day access to the Cyber Phoenix learning platform, which hosts hundreds of expert asynchronous training courses in Cybersecurity, IT, Soft Skills, and Management and more!

# **Course Overview**

This one day training course provides a clear and simple explanation of management by objectives. Participants will learn to manage themselves and their coworkers in a way that will help everyone maintain an enthusiastic outlook and motivate them while producing excellent business results.

# Schedule

Currently, there are no public classes scheduled. Please contact a Phoenix TS Training Consultant to discuss hosting a private class at 301-258-8200.

# **Course Objectives**

At the conclusion of this course, participants will be able to do the following:

- Understand the management by objective method
- Define management by objective
- Explain each step pf the management by objective method
- Apply the method to their own company
- Recognize the advantages and disadvantages of this method

# **Duration**

1 Day

# **Course Outline**

#### Module 1: The Basics

- What is Management by Objectives?
- · When to Apply It
- Three Key Points

#### **Module 2: Pros and Cons**

## Module 3: Making MBO as Effective as Possible

- Training
- Convince the Higher-Ups
- · Replace, Don't Add
- Modify
- · Work on Yourself

#### **Module 4: Further Details**

- About Objectives
- Individual Reviews
- Rewarding Performance

### Module 5: MBO System in a Small Business

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Starting at \$795

# **ATTENTION** For GSA pricing or Contractor quotes call 301-258-8200 - Option 2. GSA



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