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PHOENIX TS

Contract Negotiations

BONUS! Cyber Phoenix Subscription Included: All Phoenix TS students receive complimentary ninety (90) day access to the Cyber Phoenix learning platform, which hosts hundreds of expert asynchronous training courses in Cybersecurity, IT, Soft Skills, and Management and more!

Course Overview

Phoenix TS' Instructor-led Contract Negotiation course covers the important aspects of contract negotiation within the Federal Workspace. This training will address:

- Planning
- Conducting contract negotiations
- Documenting contract negotiations
- Contract formation

Schedule

Currently, there are no public classes scheduled. Please contact a Phoenix TS Training Consultant to discuss hosting a private class at 301-258-8200.

Course Outline

Lesson 1: Introduction

- Module 1: Contract Law

Lesson 2: Common Mistakes

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- Module 3: Negotiations

- Module 4: Drafting

Lesson 3: Common Contract Terms

- Module 5: Common Contract Terms

Lesson 4: Implementation, Amendments and Addendums

- Module 6: Implementation
- Module 7: Amendments and Addendums

Lesson 5: Dispute Resolutions

Module 8: Dispute Resolutions

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Starting at **\$1,495**

ATTENTION

For GSA pricing or Contractor quotes call
301-258-8200 - Option 2.

GSA



Price Match Guarantee

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