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PHOENIX TS

# Collaborative Leadership Skills for Future Leaders

**BONUS! Cyber Phoenix Subscription Included:** All Phoenix TS students receive complimentary ninety (90) day access to the Cyber Phoenix learning platform, which hosts hundreds of expert asynchronous training courses in Cybersecurity, IT, Soft Skills, and Management and more!

## Course Overview

This 1 day, instructor led course teaches participants to build the confidence it takes to take the lead. Participants will learn to make decisions and face challenges to successfully lead teams. At the conclusion of this course, participants will be able to do the following:

- Define "leadership"
- Explain and apply the Great Man Theory
- Explain and apply the Trait Theory
- Understand Transformational Leadership
- Understand the people you lead and how to adapt your leadership styles
- Explain leading by Directing
- Explain leading by Participating
- Explain leading by Delegating
- Kouzes and Posner
- Conduct a personal inventory
- Create an action plan
- Establish personal goals

## Schedule

Currently, there are no public classes scheduled. Please contact a Phoenix TS Training Consultant to discuss hosting a private class at 301-258-8200.



# PhoenixTS

301-258-8200 | [Sales@PhoenixTS.com](mailto:Sales@PhoenixTS.com) | [www.PhoenixTS.com](http://www.PhoenixTS.com)

## Duration

**1 Day**

## Price

**\$895**

## Course Outline

### Module 1: Getting Started

- Course objectives
- Individual objectives
- Action plans

### Module 2: The Evolution of Leadership

- Defining Leadership
- Characteristics of a Leader
- Leadership Principles
- A Brief History of Leadership
- Three Theories of Leadership

### Module 3: Situational Leadership

- Situational Leadership: Telling
- Situational Leadership: Selling
- Situational Leadership: Participating
- Situational Leadership: Delegating

### Module 4: A Personal Inventory

- An Introduction to Kouzes and Posner
- A Personal Inventory



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- Creating an Action Plan
- Module 5: Modeling the Way
- Determining Your Way
- Being an Inspirational Role Model
- Influencing Others' Perspectives

## Module 6: Inspiring a Shared Vision

- Choosing Your Vision
- Communicating Your Vision
- Identifying the Benefit for Others

## Module 7: Challenging the Process

- Think Outside the Box
- Developing Your Inner Innovator
- Seeing Room for Improvement
- Lobbying for Change

## Module 8: Enabling Others to Act

- Encouraging Growth in Others
- Creating Mutual Respect
- The Importance of Trust

## Module 9: Encouraging the Heart

- Sharing Rewards
- Celebrating Accomplishments
- Making Celebration Part of Your Culture

## Module 10: Basic Influencing Skills

- The Art of Persuasion
- The Principles of Influence
- Creating an Impact

## Module 11: Setting Goals

- Setting SMART Goals
- Creating a Long-Term Plan
- Creating a Support System

## Module 12: Wrapping Up

- Words from the Wise

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Starting at **\$895**

### ATTENTION

For GSA pricing or Contractor quotes call  
301-258-8200 – Option 2.

# GSA



## Price Match Guarantee

We'll match any competitor's price quote. Call us at 240-667-7757.